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## **Commission Sales - Part Time**

Imagine Investment Properties – Huntsville, AL

Imagine Investment Properties (IIP) is the local distributor for Insulated Concrete Forms | ICFs | from NUDURA.

Building with ICFs allows concrete homes and commercial buildings to be built stronger, more energy efficient, more comfortable and more environmentally friendly. ICFs provide greater energy solutions for any structure. IIP is looking to add a motivated Sales Manager who is passionate about promoting the highest standards in residential and commercial construction and selling our services to local development agencies and residential home builders.

### Expectations and Tasks:

- Visit individual builders 2-3 mornings per week
- Seek out Professions/Professionals that could directly benefit from utilizing ICF products
- Provide a overview of our product / services using our marketing materials
- You must be in full communication with our team regarding your schedule and availability
- Travel throughout our distribution area w/personal vehicle
- Office meetings twice a month for status updates on sales calls

### Requirements:

- 1-3 years of sales experience
- Real estate experience preferred but not required.
- Construction experience preferred but not required.
- Must live within region in which you will be presenting.
- Must have sales / public speaking experience
- Highly disciplined self-manager

### Compensation:

This is a part time 1099 contract position. Commission sales



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## **Team Leader – Residential Construction Sites**

Imagine Inc. – Huntsville, AL

Imagine Inc., founded in 2004, sees itself as a leader in the construction industry. To achieve this high standard of home construction, we utilize various methods including (but not limited too) insulated concrete forms (ICF), spray foam, SIP (structural insulated panels), SCIP (structural concrete insulated panels) and building envelope testing. We provide our services to individuals, businesses, and other construction professionals.

Imagine Inc. is looking to add a motivated Team Leader who has residential construction experience and is capable of leading a team as well as working directly with subcontractors.

### Expectations and Tasks:

- Lead crew and ensure each project is completed to the highest quality standards in the industry, on time and on (under) budget
- Potential to also transition into a site manager to work closely with Subcontractor
- Assign tasks to employees on the job site – provide explanations, details, expectations
- Physically helping your crew as needed
- Recommend cost saving measures, minimize incidental expenses and provide input on how to be more efficient
- Inventory products and supplies for job
- Stay in Daily contact with major subcontractors and the customer
- Monitor job site for safety, cleanliness, organization, making sure it meets OSHA & company policy
- Learn how to build with Insulated Concrete Forms / work with Concrete

### Requirements:

- High School Diploma or GED
- Must be capable of lifting up to 90lbs, climb ladders/scaffolding, crawling into confined spaces, operating commercial power tools and equipment
- Ability to read plans and specifications to fully understand projects
- Must be able to work outdoors in extreme weather conditions
- Must have a valid driver's license and a personal vehicle liability insurance coverage

### Compensation:

TBD - based on experience. Hourly wage